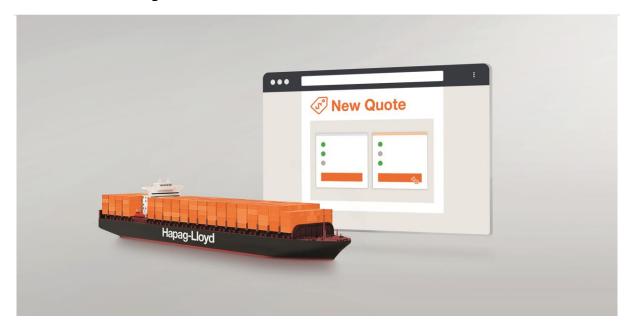


Brand-New Design for our "New Quote" Section in the Online Business Suite



Dear Customer,

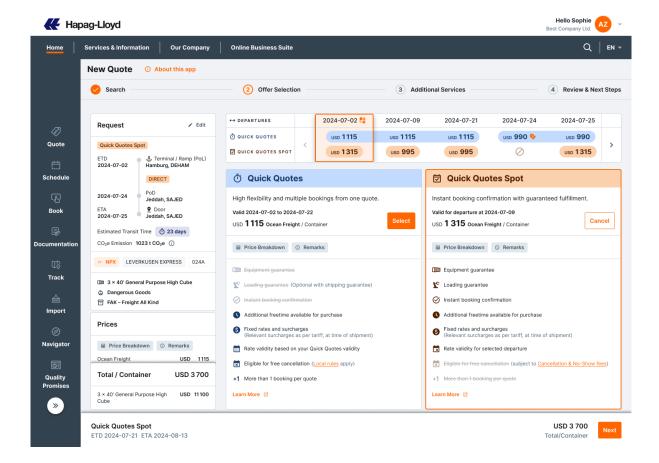
We are ending the year 2024 on a very high note and are proud to **present our brand-new design** for our BETA "New Quote" section in the <u>Online Business Suite</u>. Say hello to a **more intuitive navigation** to view your offers and get quotes by <u>Quick Quotes</u> and <u>Quick Quotes</u> Spot as well as customizing the offer with our <u>Additional Services</u>.

The new app shows you all available offers in a single screen — without having to choose between Quick Quotes and Quick Quotes Spot first. Simply enter your search details like routing, validities, container type and commodities to see all available offers to choose from and the future development of freight rates. Apart from that you are able to customize your quotes with our Additional Services like <u>Live Position</u> and <u>Ship Green</u>.

Did you know that you can also get a quote for different container sizes at the same time? In the search screen, simply tick the checkbox "*Include alternative container sizes*". You will be re-directed to our previous Quick Quotes flow for now until we have a fully fledged solution in our BETA version soon.

Customized quotation has never been easier and more convenient!

Go to New Quotation



With the new quotation design, you'll have the following benefits:

- Intuitive Interface: Enjoy the simplicity of the displayed information and get all essential details without overlooking anything, and with a familiar and close to day-to-day life interface
- **Ultimate Transparency:** Review all prices, validities, additional surcharges, and selections at a single glance before getting a quote.
- **Customizable Offers:** Compare all options, prices, and available additional services to find the offer that fits your business needs.

Try the new quotation flow and select the right quote for your business needs now!

Get Your Quote Now

Not sure, how the tools are different from each other? Don't worry, we'll give you a quick recap.



Your Quote with High Flexibility

With Quick Quotes, you can get container shipping rates in just 30 seconds and find competitive ocean and inland rates to/from 600 ports worldwide. Plus, you can select from multiple container types and commodities, including dangerous goods and special cargo in gauge. But that's not all, as the rate will remain valid for up to 30 days, you'll enjoy a flexible choice of departures, and you'll be able to place multiple bookings from a single quote. Sounds just like what you need? Then go ahead and get your quote now.

Learn more



Your Spot Rate and Booking Confirmation with Guaranteed Fulfillment

With <u>Quick Quotes Spot</u>, you're able to request a fixed spot rate and secure your confirmed booking with guaranteed fulfillment. The offer is valid for a selected voyage and

includes equipment and loading guarantees at load ports and for transshipment. On top of that, you can request spot rates for up to 20 containers. And, just so you know, this is now also the case for reefer containers, non-operating reefer containers, inland transport, and commodities (for dry cargo).

Secure a spot

Customize Your Quote with Additional Services

Ship Green - The Easy Way to Avoid Emissions



With Ship Green, you can easily avoid 25, 50, or 100% CO2e emissions by directly booking climate-friendly shipments online.

Ship Green Now

Live Position - Better Planning with Real-Time Data



Access real-time data for your shipments by simply entering your booking or container number and get door-to-door data at a glance.

Try Live Position

Additional Freetime - Take Your Time



Purchase container-detention time for your shipments after placing a booking in addition to the free-time tariffs — easy, online, and at a reduced price.

Get Additional Freetime

Shipping Guarantee: Get Peace of Mind.



Secure a spot for your container on the desired vessel and protect your shipment from any rollovers with just a few clicks.

Get Shipping Guarantee

Sharing is caring: get your colleagues onboard!



Love to get Hapag-Lloyd updates delivered right to your mailbox? Share our newsletter with your colleagues – so no one misses any updates!

Share now

Kind regards,

Your Hapag-Lloyd team